

April 9, 2010

Martha Marsh, Chief Executive Officer - Stanford Hospital and Clinics
Christopher Dawes, Chief Executive Officer - Lucile Packard Children's Hospital
Bryan Bohman, M.D., Chief of Staff - Stanford Hospital and Clinics
Christy Sandborg, M.D., Chief of Staff - Lucile Packard Children's Hospital

Dear Ms. Marsh, Mr. Dawes, Dr. Bohman and Dr. Sandborg:

As you are aware, over 2300 nurses at Stanford Hospital and Clinics, and Lucile Packard Children's Hospital, voted on Wednesday to reject the hospitals' "last, best and final offer". It was by far the most nurses ever to vote in such a referendum, and the rejection rate was nearly 90%.

While our nurses rejected the hospitals' proposal, they have also made clear that they want this contract dispute to be resolved at the bargaining table. We call upon the hospitals to return to the table with us as soon as possible, and to come to the table with an open mind and willingness to bargain over all issues. The hospitals' last proposal was generally a reiteration of its previous offers and a rejection of virtually everything in CRONA's last offer, including concessions that the hospitals acknowledged were significant. We ask the hospitals to present a new proposal that considers and responds to CRONA's last offer.

Please let us know when you are available to meet with us. Continued negotiations are in the best interests of your hospitals, our nurses, and the patients to whom we both provide care.

Sincerely,

Lorie Johnson

President

CRONA (Committee for Recognition of Nursing Achievement)